

**Northwest Technical College - Bemidji
Gainful Employment Disclosure Report
Selling Skills and Sales Operations**

PROGRAM(S)

Q: What program(s) are included in the measures below?

A: The institution has been approved to offer the following program(s) in this program area, but they may not all have had graduates.

Sales - 18 credit Certificate

COSTS

Q: How much will this program cost me?

A: Tuition and Fees: \$3,047
Books and supplies: \$720

Costs are based on 2010-2011 rates. Actual costs will vary depending upon the specific program and courses taken.

FINANCING

Q: What are my financing options to pay for the program?

A: In addition to any grant and scholarship aid for which they are eligible, graduates may use loans to finance their education. The median debt for program graduates, including all loans while at this institution:

Federal loans: No data reported -- less than 10 graduates in 2010
Private educational loans: No data reported -- less than 10 graduates in 2010

SUCCESS

Q: How long will it take me to complete this program?

A: The program is designed to take 2 semesters to complete for students attending full-time (15 credits/semester). It is expected that students who attend part-time, pursue multiple programs/majors or change their program/major will take longer to complete the program.

No data reported -- less than 10 graduates in 2010

Q: What are the chances of getting a job when I graduate?

A: Job placement rate is not reported -- no graduates or no graduates responded to the employment survey. Related job placement rate is not reported -- no graduates or no graduates responded to the employment survey.

EXAMPLES OF JOBS RELATED TO THIS PROGRAM

The links below provide information from the Department of Labor's Occupational Information Network (O*NET -- www.onetonline.org) about occupations that may be related to this program including the knowledge, skills and education level that may be required.

| | |
|--|---|
| Counter and Rental Clerks | http://www.onetonline.org/link/summary/41-2021.00 |
| Door-To-Door Sales Workers, News and Street Vendors, and Related Workers | http://www.onetonline.org/link/summary/41-9091.00 |
| First-Line Supervisors/Managers of Retail Sales Workers | http://www.onetonline.org/link/summary/41-1011.00 |
| Hotel, Motel, and Resort Desk Clerks | http://www.onetonline.org/link/summary/43-4081.00 |
| Lodging Managers | http://www.onetonline.org/link/summary/11-9081.00 |
| Parts Salespersons | http://www.onetonline.org/link/summary/41-2022.00 |
| Reservation and Transportation Ticket Agents and Travel Clerks | http://www.onetonline.org/link/summary/43-4181.00 |

Prepared for non-degree programs in response to the US Department of Education Gainful Employment Program Regulations.

Source: Office of the Chancellor Research, Planning and Effectiveness

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6/24/2011

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|---|---|
| Retail Salespersons | http://www.onetonline.org/link/summary/41-2031.00 |
| Sales and Related Workers, All Other | http://www.onetonline.org/link/summary/41-9099.99 |
| Sales Representatives, Services, All Other | http://www.onetonline.org/link/summary/41-3099.99 |
| Telemarketers | http://www.onetonline.org/link/summary/41-9041.00 |
| Transportation Attendants, Except Flight Attendants and Baggage Porters | http://www.onetonline.org/link/summary/39-6032.00 |
| Travel Agents | http://www.onetonline.org/link/summary/41-3041.00 |
| Travel Guides | http://www.onetonline.org/link/summary/39-6022.00 |